



Schloss Mondsee | Säulenhallen
23. – 24. March 2018 (Friday & Saturday)

► **APPLICATION** for exhibitors with wine, spirits, beverages, ...
Fax: +43(0) 6232 6563 - 65



or to: Messen CMW – Peter Lindpointner GmbH & Co KG
Ahornweg 22, A-5311 Innerschwand/Mondsee, Tel.: +43 (0) 6232 6563

Internal notation of the fair management:

HP: **EG:** **D:**

Exhibitor data for the tasting catalogue

for the entry to the exhibitor index (online & print)

Company Name:	Company Name:
Street:	Street:
Post Code, City:	Post Code, City:
Country:	UID-No. (VAT):
Tel:	Invoice via e-mail to:
Fax:	Consultant (responsible for the exhibition arrangements):
Company e-mail:	Name:
Internet:	Mobile: Direct Dial:
Listing in the exhibitor index (A - Z):	e-mail:

Billing adress

(only if different from the exhibitor data on the left)

Products for the exhibitor index and the printed tasting catalogue (free for visitors)

Nation & state: _____ Province / wine area: _____

Listing of types of grapes, spirits, culinary products, ... : Maximal listing per product: name of the product, type of grape, year.

Max. 300 characters incl. spaces! No bullets, paragraphs or capitalization. No company description.

The exhibitor package | table presentation:

The package includes:

- Rental wineglasses incl. washing service (only for exhibitors with wine/beverages)
- Mineral water (only for exhibitors with wine/beverages)
- Bread service (only for exhibitors with wine/beverages)
- 1 table (ca. 1,20 -1,30 x 0,80 m) + 1 chair. Only the provided table may be used as a presentation surface. Added consoles, standing tables, wine barrels, etc. will only be tolerated with the written consent of the organizer and will be charged extra, depending on the available area next to the table. In most areas, there is no additional space available next to the table. Advertising media such as roll-ups are of course allowed.
- 2 table cloths
- Power connection incl. consumption up to 0,5 KW
- Invitations for dispatch to your costumers
- Entry to the tasting catalogue and in the online exhibitor index

☒ **Package price per exhibitor** € 599,-

☐ **Additional charge for rental refrigerator** € 62,-

All prices are quoted excl. of 20% VAT and 1% contract fee. By submitting this application, the exhibitor accepts all conditions of contract (see appendix or overleaf).

Co-exhibitor:

For one or more co-exhibitors a co-exhibitor fee of € 155,- per co-exhibitor will be charged. Please fill in an extra application for each co-exhibitor. Thanks!

☐ We are co-exhibitor with the following company:

Exhibitor ID's:

Per table presentation the exhibiting company gets 2 exhibitor ID's for free. **We order _____ pcs exhibitor ID's!** (only for the exhibitors staff on location). Every additional exhibitor ID costs € 40,00. The presentation of the table presentations takes place according to wine-building regions (federal states) and upon receipt of the application.

Table allocation / placement

The allocation of the table presentation takes place according to the wine areas / provinces and according to the time of the application. Desired placements can only be considered if possible.

City

Date

Signature / Company stamp

TERMS AND CONDITIONS FOR EXHIBITORS FOR A WINEFAIT IN A CASTLE:

1. Application: By submitting the application incl. signature the exhibitor undertakes to accept these terms and conditions. The present application shall become binding on the exhibitor to participate in the trade show. Applications under reserve, deletions, additions and changes by the exhibitor are invalid! The terms and conditions also apply to additional services and orders, e.g. advertisements, commercials in the catalog/magazine, set-up and dismantling of the stand, rental of stand construction materials, power connection, water and other utilities. Deadline for registration: 1 month before the fair begins.

2. Rental conditions for table presentations differ for exhibitors with wine, spirits, beverages and for exhibitors with gourmet products, others. In a normal case the basis-surface of a table presentation has about 4 sqm. Exceptions with a little bit smaller or bigger surfaces are possible because of the castle structure. Prices are quoted on the front of this application form. Exhibitors with gourmet product can book a plain surface, if still available. Sqm-prices are quoted on the front of the application form for exhibitors with gourmet products and other. The price per sqm for outdoor presentations is 50% of the indoor price. Every started ½ sqm is charged. For each co-exhibitor on the booked exhibition space the co-exhibitor fee of € 155,- is obligatory! As a co-exhibitor apply all companies which are not involved in percentage terms of the exhibiting company.

3. Taxes, fees and charges: All fees, charges and taxes, in particular VAT, tax and advertising charges, shall be borne by the exhibitor. All prices are net prices.

4. Terms and conditions of payment: 6 weeks before the fair starts. Invoices from this date on have to be paid promptly. Late payment will be charged with a default interest of 12%. Condition precedent for handing over the stand to the exhibitor is timely payment. For short-term applications the exhibitor has to provide a proof of the executing bank, which is titled with "transfer done" or "paid". The exhibitor is not authorized to postpone an account, refuse payment or balance an account because of any counter claims. If it is known that supplementary debits (power, advertisement, cashed voucher,...) for past events are still outstanding or any other bad payment behaviour the organizer is authorized, to levy a charge of € 1000,- net additional with the stand account at least 6 weeks before the start date of the show. Final accounts will be balanced with the charge, still open accounts will be charged and any differences will be refunded.

5. Lien: In case of open accounts against the exhibitor, the organizer has the legal and contractual lien on any of the exhibited goods, the stall and equipment of the exhibitor. It is not necessary to initiate a court procedure in order to exercise the lien. The organizers are authorized to execute the lien without prior notice and to sell the goods as customary in trade. Revenues are accumulated against the open account.

6. Cancellation: If the exhibitor cancels his application, the following cancellation charges shall apply: from the date of the application 50% up to 10 weeks before the starts, from 10 weeks before the fair starts: 100%. The exhibitor acknowledges that the cancellation fee is due even though the organizer can sell the exhibition space to a third party. The cancellation fee is due according to the cancellation invoice.

7. Realisation of the event: The organizer reserves the right for realisation up to 6 weeks before the fair starts. If the event is cancelled by the organizer, accounts already paid to the organizer will be refunded. In the case of any disaster beyond the organizers control shortly before or during the event, the organizer has the right to cancel or interrupt the proceedings. For reasons of a serious nature the organizer reserves the right to cancel the event, to shorten the event period, or if due to official regulations, respectively, for other compelling circumstances, to transfer or limit the area provided. For the previously mentioned reasons the exhibitor cannot submit claim for compensation against the organizer. After an appropriate assessment of the situation, any reimbursements will be made either in part, in total, or not at all. The in the exhibitor information described "fair contents" e.g. advertisement, agenda, programme, etc. can be changed individually by the organizer because of current factors

8. Admission & allocation: The organizer decides on the acceptability of the applicant. The organizer is entitled to refuse an application anytime without justification. Applications may be refused by the organizer if the exhibitor's products do not fit into the profile of the fair, or if it is known that fees for other events are still outstanding or that any kind of insolvency hearing is pending against the applicant. The organizer has the exclusive right to allocate stands and to change stand locations at any time in the interest of the event. The organizer does not give exclusive rights to any exhibitor for his exhibited goods and services.

9. Pulling out customers of the visitor stream: Advertising activities outside the confines of the given exhibition space is prohibited. Customers may not be approached either at an adjacent stand or at the entrance, at the cash desks or in the free area around the fair, in the interest of all exhibitors. In case of non-compliance the organizer gives a unique reminder. If the exhibitor repeats his behaviour, the organizer has the right to block the whole booked exhibition space of the exhibitor for the duration of the show. The exhibitor has no right to refund any costs.

10. Exhibitor quality management: Exhibitors have to fit into the fair profile. In particular cases the organizer can grant an exception to this guideline. Product and/or services have to be legally accepted in Austria! The exhibitor undertakes to inform himself/herself, whether the goods he/she sells or the services he/she provides are allowed in Austrian law (product liability, pharmaceutical law, etc.) and that all customs regulations & formalities will be complied. By signing the application form, the exhibitor guarantees its legal and professional expertise for its offered services and products in conformity with Austrian laws.

11. Entry in the exhibitor index & data protection: The Entry in the exhibitor index is not an obligatory task of the exhibitor. The organizer does not undertake the liability for: misprints, typographical errors, syntactic errors, misclassification or missing entry's, etc. Furthermore it is not possible to reduce any invoices because of misprints, typographical errors, syntactic errors, misclassification or missing entry's, etc. The exhibitors agree for the organizers to process the stated data regarding company and personal data and to pass them on to third parties where in the interest of the event (e.g. exhibitor catalogue: obtainable by each visitor, online exhibitor index).

12. Sale & tasting of products: Free tastings are generally intended. Sale and tasting is generally permitted. Only registered products can be exhibited and sold. Products which have been nominated for the exhibitor index/catalogue/ brochure are those which are regarded as part of the program. Bankruptcy sales or similar sales will not be permitted out of consideration for the other exhibitors.

13. Sale of food and beverages: The Austrian hygiene regulations and formalities have to be complied. The exhibitor is obliged to inform himself/herself about the legal hygiene regulations and formalities. The permission of the sale of food and beverages for consume on location (catering) is depending on the fairgrounds (location). Based on exclusive rights for local catering company's it is not allowed to sell food and beverages at every fair. Please inquire in written form for the current fair, if the sale of food and beverages to consume on location is permitted. The sale of food and beverages to take home is generally permitted.

14. Times for stand setup & dismantling: The by the organizer announced times for stand construction and dismantling must be observed. Should there be a special arrangement, so exhibitor and goods are allowed stay in the hall/ location longer, the occurring costs will be charged to the exhibitor including a handling fee by the organizer.

15. Set-up/Construction: Exhibitors have to complete their stand construction and stand decoration 1 hour before the fair starts. If the rented surface is still vacant up to 2 hours before the fair starts and the organizer is not informed about a later installation, the organizer reserves the right to dispose of the surface without prior notice. In the case that the organizer has to decorate or fill the rented surface with stand construction materials, the organizer has the right to charge the additional costs to the exhibitor. In this case the exhibitor has no right of refund for already paid accounts related to the surface. Installation of the stand has to be completed by the exhibitor one hour before the fair starts.

16. Dismantling: The exhibitor has no right to start the dismantling before the official end of the fair. This also applies to clearing away decoration, advertising materials and exhibition pieces. Otherwise a fine of € 500,- has to be expected.

17. Stand construction: In the castle is no typical stand construction desired. Especially exhibitors with wine, spirits and beverages can only exhibitor with a table presentation. Every exhibitor agrees to arrange his stand very appealing. Roll-Ups, Pop-Ups, etc. can only be setup, if they are not disturbing the visual presentation of the neighboring table. Exhibitors with gourmet products can work with a typical stand construction concept. To use a typical stand construction it is possible to send a plan to the organizer and to clarify the plan with the organizer in time. According to the owner of the buildings exhibitors are not permitted to fix nails or screws into the walls or to damage the walls (also with duct tape, sticky tape, etc), wood or similar materials. Electricity and water have to be ordered through the organizers. The exhibitor has to comply with the legal fire regulations and the public authorities for events. Special permits are only possible in individual cases. The organizer has to request the responsible authority in time (about 8 weeks before the fair). The exhibitor has to contact the organizer early enough. A positive authorization is always depending on the decision of the responsible authority. Driving within the fairground is limited, special transport and heavy goods vehicles above 3.5 tonnes have to be registered by the organizer on application. Driving inside the halls is not allowed. From the exhibitor brought in stand constructions and equipment have to comply the general security and fire regulations in Austria (for example: stability of the stands, safety of suspended elements, textile materials and decorative elements must have "B1+Q1+Tr1" quality, etc.). Corridors and common areas must be kept absolutely free, stand construction parts are not allowed to reach into the aisles and no exhibits have to be set up in the hallways. In addition it is obligatory to make an officially verified fire extinguisher, fuse boxes, power switches or gas/ water shut-off valves available. The use of open fire, candles, welding equipment and spark producing equipment is strictly prohibited in the halls.

18. Liability and compensation for damages: The organizer accepts no liability whatsoever for loss or damage to exhibition goods or stand equipment brought or left behind by the exhibitor. The organizer is not obliged to enter into any insurance agreements of any kind. No insurance is included in the stand rent for the stand itself, for any items brought into the stand or any other associated pieces of equipment.

19. Advertisement of the exhibitor: In case the exhibitor intends to advertise his products beyond his stall but within the exhibition area, it is necessary to obtain a written permission from the organizer (which can be charged). Every exhibitor promises not to impair the presentation work of adjacent exhibitors and the organizers.

20. Filming and photography: The organizer retains the right to take photographs and make films on the exhibition premises and to use such photographs and films for its own or for general publication. In this context, the exhibitor waives any related objections based on copyright. The exhibitor does not retain the right to make, or have made, any films, photographs, drawings or other depictions of exhibition stands and goods exhibited, other than his or her own.

21. Cleaning, parking lots and surveillance: The stands will not be cleaned by the organizer, but the organizer is responsible for cleaning the aisles and walkways between the stands. The disposal of construction or dismantling waste, and remaining installation material of the show will be charged at the current rates (cleaning and waste disposal) of the respective fair. When the car parks for exhibitors are not combined with the visitors' car parks, they have been laid out separately. Surveillance of exhibition-area will be arranged according to the judgements of the organizer.

23. Special events and presentations: Special events, presentations in picture and sound, etc. on the exhibition area are subject to the organizer's written consent. Special events or presentations that have been authorized are to be carried out in such a way that no molestation is caused by noise, dust, fumes, etc. or that any other part of the exhibition is not impaired. Noise exceeding 40 dBA measured on the periphery of the exhibition area is forbidden. Should the exhibitor fail to comply with this regulation, the organizer is entitled to close down the exhibition area. Registrations with the AKM must be carried out by the exhibiting company itself.

24. The rental fee for exhibitors with wine distillates/ spirits, beverages includes a free washing service for rental wineglasses in a basket with 16 pcs or glasses from the exhibitor in a basket of max. 40 x 40 x 24 cm, mineral water and bread as long as stock lasts and for deposit.

25. Additional conditions for exhibitors with gourmet products: Strong smelling cheeses and other products like salami etc. are generally not permitted in the large exhibition hall. Exhibitors who display strong smelling products may only be sited outside. If, in spite of this, an exhibitor is in the hall with strong smelling products (assessment is made by the organizers), he or she will be re-positioned in the foyer as he had been allocated a place on the assessment of non-smelling products. If an allocation is not possible, the exhibitor has to remove the smelling products from the exhibited product range.

26. Exhibitor ID: Exhibition passes are not transferable and are solely to be used by the exhibitor's staff! Per exhibiting company 2 exhibitor passes will be prepared. Each additional exhibitor pass costs € 40,-. Contravening this regulation will entitle the organizer to the full entrance fee, in cash, per each exhibition pass.

27. House rules: The house rules of the venue must be obeyed.

28. General regulations: Spoken agreements shall not be considered valid. Amendments, additions and deletions as well as verbal agreements to this agreement shall not be valid unless in written form. The invalidity of any individual fair conditions shall not affect the validity of the remaining provisions. These terms and conditions are also valid for all the other concluded agreements in this context between the exhibitor and the organizer.

29. Jurisdiction & place of performance: Austrian law shall apply. Legal venue is Mondsee, Austria

Stand April 2017



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23. – 24. March 2018 (Friday & Saturday)

► ADVERTISING

Fax: +43 (0)6232 6563 - 65



or to: Messen CMW – Peter Lindpointner GmbH & Co KG
 Ahornweg 22, A-5311 Innerschwand/Mondsee
 Tel.: +43 (0)6232 6563, office@cmw.at

Internal notation of the fair management:

Exhibitor data

for the entry to the exhibitor index (online + print)

Company Name:

Street:

Post Code, City:

Country:

Tel:

Company e-mail:

Logistics

(only if already known)

Hall:

Stand:

Consultant (responsible for the exhibition arrangements):

Name:

Mobile:

Direct-Dial:

e-mail:

Advertising possibilities

Promotional flyer: Free flyer with short information about the fair & a discount to the admission fee for dispatch to your costumers. No costs for the exhibitor!
 Format: 9,9cm x 21cm weight per pcs: ca. 3g

pcs

Customer Invitation / free tickets for your costumers: These entitle your costumers to a free entry. You will be charged for used tickets / costumer invitaions after the fair. The costumer has to fill in its data, so you know who used your invitation.
 Only the used tickets / invitation will be charged with the special exhibitor tariff of € 12,- gross per ticket.

Paper tickets:

pcs

Coupon codes for the onlineshop:

pcs

Advertising insert in the tasting catalogue – 4C: You have the opportunity to take part with an advertising insert in the tasting booklet. The booklet includes: exhibitor index, hall plan and is free for all visitors. As long as the stock lasts!

- | | | |
|---|-----------------------|---------------|
| <input type="checkbox"/> 1/4 page | W 148,5mm x H 52mm | (+4mm filler) |
| <input type="checkbox"/> 1/2 page | W 148,5mm x H 104,5mm | (+4mm filler) |
| <input type="checkbox"/> 1 page | W 148,5mm x H 210mm | (+4mm filler) |
| <input type="checkbox"/> 1 page on the back <u>U4</u> | W 148,5mm x H 210mm | (+4mm filler) |



Price: € 99,- /pcs *

Price: € 180,- /pcs *

Price: € 360,- /pcs *

Price: € 390,- /pcs *

Limited to one!

Price: € 39,- /pcs *

☐ **Logo insert** in 4C in the printed tasting catalogue (exhibitor index)

1 x above the entry in the exhibitor index, 1 x on the detailed hallplan on www.weinimsschloss.com.

☐ **Premium Insert on the front of the ticket. Limited to only one!**

Format: W 25mm x H 60mm (+ 3mm filler all around)

Price: € 159,- /pcs *

☐ **Supplement to the ticket**

Visitors to the fair will receive information about your company at the entrance.

The information (Max. A6 or 9,9cm x 21cm) will be produced and provided by the organizer. This supplement is limited.

Price: € 149,- /pcs *

☐ **Distribution of advertising material**

e.g. flyer, vouchers, samples, bags) Distribute flyers and/or samples in the fair hall (except from open- air ground, cash desks & parking lots) by your own employees. (prices excl. of personnel costs, excl. advertising material – for max. 3 people).

Price: € 100,- /pcs *

Printing data: please send printing data at least 4 weeks before the fair starts to: office@cmw.at.

All prices are quoted excl. of 20% VAT and advertising tax 5% (*). Prices are valid from the date of delivery of printing data. By submitting this application, the exhibitor accepts all terms and conditions for exhibitors (see application). All products are available as long as stock/space last. Advertising brochures, postcards and free tickets for costumers will be sent to you in time. Orders may be refused by the organizer.

City

Date

Signature / Company stamp