Weinmesse Innsbruck

9. – 11. March 2023, Messe Innsbruck

APPLICATION for exhibitors with wine, spirits, beverages, ...

via E-Mail to office@cmw.at via Fax to +43 (0)6232 6563-65



| Data for the exhibitor index Only the filled in data, will be released in the exhibitor index (online & print) | | Billing address Please note that a subsequent change in the invoice address may result in additional costs! | | |
|--|---------|---|-----------------------------|--------------------|
| Name for release in the exhibitor index: | | Company name: | | |
| Street: | | Street: | | |
| Post Code, City: | | Post Code, City: | | |
| Country: | | UID-No. (VAT).: | | |
| Tel: | | Invoice via E-Mail to: | | |
| Fax: | | Consultant (responsible for the exhibition arrangements): | | |
| Company E-Mail: | | Name: | | |
| Internet: | | Mobile: Direct Dial: | | |
| Listing in the exhibitor index (A - Z): | | E-Mail: | | |
| Application fort he desired exhibiton space | | Products For the exhibitor index online and the printed tasting catalouge (free for visitors) | | |
| Registration fee (obligatory) | € 190,- | · | | /isitors) |
| ,g, | | Nation & state: Province / Wine area: | | |
| ☐ <u>Co-exhibitor</u> : per co-exhibitor € 190,- We are co-exhibitor with the following company: | | Listing of types of grapes, spirits, culinary products,: Maximal listing per product: name oft he product, type of grape, year. Max. 300 characters incl. Space! No bullets, paragraphs or CAPITALIZATION. No Company description. | | |
| For each co-exhibitor registration €190,- registration fee will be charged. Please fill in an extra application for each co-exhibitor. Thanks! | | | | |
| Desired exhibition space (surface incl. partition walls, glass-, water & bread service.) surface total | | Complete stand solution (surface incl. partition walls, glass-, water & bread service.) price | | |
| ☐ Row stand -1 side open, from 6sqm € 119,-/sqm | sqm | ☐ 6 sqm Row stand incl. complete stand à € 1419,- | | |
| ☐ Corner stand fee for row stand € 115,- | once | ☐ 9 sqm Row stand incl. complete stand à € 1840,- | | |
| ☐ End stand - 3 sides open, from 18sqm | sqm | ☐ 12 sqm Row stand incl. complete stand à €2330,- | | |
| ☐ Island stand -4 sides open, from 36sqm € 138,-/sqm | sqm | ☐ Corner stand fee for complete stands € 115,- once | | |
| ☐ Desk presentation: 4 sqm | | Complete stand solution includes: 1 refrigerator, 2 shelves, fascia's, 1 info desk, spotlight-set, power connection incl. consumption up to ½ KW, 1 high table, 2 bar stools, carpet. Choose carpet colour: □ grey □ green □ red □ blue | | |
| Book an offer incl. rental furniture or advertising: | | Optional stand equipment: | | |
| Please state the number of your offer: You book the following offer from Messen CMW: | | Power connection fee incl. consumption | up to ½ KW up to 1 KW | € 129,- € 155,- |
| ☐ We book offer number | | Rental refrigerator | ☐ up to 2 KW ☐ 1 pcs | € 185,- € 95,- |
| New Data Protection Regulation from 25th May 2018: Yes, please send me information about your trade fairs in the future! The exhibitor (contracting party) agrees that his personal data, which is stated on this form, are processed and stored for the purpose of sending advertising material by E-Mail or by post about the products of Messen CMW Peter Lindpointner GmbH & Co KG. Furthermore, the contracting party agrees to contact via telephone. This consent can be withdrawn at any time either individually or in its entirety by E-Mail to office@cmw.at. | | | | |
| All prices are quoted excl. 20% VAT and excl. 1% contract tax. By submitting this application, the exhibitor accepts all terms and conditions for exhibitors and the privacy policy (see overleaf or attachment). This consent can be withdrawn at any time either individually or in its entirety by E-Mail to office@cmw.at. Payment: 6 weeks before the fair starts. | | | | |
| | | # | | |



City

Date

Signature / Company stamp

TERMS AND CONDITIONS FOR EXHIBITORS:

1. Application: By submitting the application incl. signature the exhibitor undertakes to accept these terms and conditions. The present application shall become binding on the exhibitor to participate in the trade show. Applications under reserve, deletions, additions and changes by the exhibitor are invalid! The terms and conditions also apply to additional services and orders, e.g. advertisements, commercials in the catalog/ magazine, set-up and dismantling of the stand, rental of stand construction materials, power connection, water and other utilities. Deadline for registration: 1 month before the fair begins. 2. Rental conditions for stands differ with each fair. Each started ½ sqm will be charged as 1 sqm. Prices are quoted on the front of this application form. The price per sqm for outdoor presentations is 50% of the indoor price. For two-storey stands additional 50 % of the comprehensive tariff will be charged. An obligatory registration fee (see front) will be charged per exhibitor. For each coexhibitor on the booked exhibition space the co-exhibitor fee is obligatory! As a co-exhibitor apply all companies which are not involved in percentage terms of the exhibiting company. 2.1 Should the consumer price index increase by more than 6% between the announcement of the trade fair (status of the General Terms and Conditions on page 3, bottom right - last line) and the actual date of the trade fair, the organizer has the right to automatically adjust a corresponding equivalent price increase, whereby the adjusted prices are thus automatically considered as agreed. Example: In case of a 6% increase of the consumer price index, all tariffs will increase by 6%! The exhibitor has the right to withdraw from the contract within 7 days after the written announcement of the general price increase without cancellation fees. 2.1.1 If there is an index adjustment or increase of the energy price index only in individual areas by more than 6%, such as electricity consumption, stand construction materials or exhibition carpets, the tariffs will only be increased accordingly in the affected areas. In this case, the exhibitor has the right to cancel the products or services related to the price increase within 7 days after the written notification of the price increase of individual products or services, without cancellation fees. The entire contract (registration for the exhibition) itself remains unchanged in the remaining full scope. (Point 2.1 and point 2.1.1 have arisen due to the current difficult times of crisis and the therefore partly unpredictable tariffs for organizers, where tariffs have to be announced many months or up to one year in advance). 3. Taxes, fees and charges: All fees, charges and taxes, in particular VAT, tax and advertising charges, shall be borne by the exhibitor. All prices are net prices. 4. Terms and conditions of payment: 6 weeks before the fair starts. Invoices from this date on have to be paid promptly. Late payment will be charged with a default interest of 12%. Condition precedent for handing over the stand to the exhibitor is timely payment. For short-term applications the exhibitor has to provide a proof of the executing bank, which is titled with "transfer done" or "paid". The exhibitor is not authorized to postpone an account, refuse payment or balance an account because of any counter claims. If it is known that supplementary debits (power, advertisement, cashed voucher,...) for past events are still outstanding or any other bad payment behaviour the organizer is authorized, to levy a charge of € 1000,- net additional with the stand account at least 6 weeks before the start date of the show. Final accounts will be balanced with the charge, still open accounts will be charged and any differences will be refunded. 5. Lien: In case of open accounts against the exhibitor, the organizer has the legal and contractual lien on any of the exhibited goods, the stall and equipment of the exhibitor. It is not necessary to initiate a court procedure in order to exercise the lien. The organizers are authorized to execute the lien without prior notice and to sell the goods as customary in trade. Revenues are accumulated against the open account. 6. Corona special cancellation conditions: No cancellation fees up to 8 weeks before the start of the trade fair, 100% from 8 weeks before the start of the trade fair. The exhibitor acknowledges that the cancellation fee must also be paid if the organizer succeeds in renting or selling the exhibition stand to a third party. The cancellation fee is due according to the cancellation invoice. 7. The organizer reserves the right to carry out the event up to 3 weeks before the start of the event in the absence of "force majeure". If the event is canceled by the organizer, all invoices already paid will be refunded to the exhibitor. 8. Cancellation of the event due to force majeure. 8.1 Definition of "force majeure" for the binding terms and conditions at Messen CMW: Force majeure includes: strikes, political events, epidemics, pandemics such as: infectious diseases, natural phenomena, fire, delayed or missing official permits, legal changes, terrorism, restrictions in the energy supply, Official decrees, official ban on events, official orders or in the case of new official requirements, which were originally not known when the event was advertised and thus make the event economically worse or no longer allow the event concept to be implemented in an equivalent manner, by a decision of the organizer due to no longer in advance foreseeable conditions as well as possible expected official conditions which may affect, among other things, the number of visitors and / and a corresponding negative economic development for exhibitors, or if the Due to unforeseeable events, the site is not available at the time of the event, or for other important reasons that are beyond the control of the organizer and thus make it unreasonable or impossible to hold the event. 8.2 In case of force majeure (see 8.1) from the Exhibitor's registration until 7 days before the event, the Organizer is entitled to cancel the event at any time. If necessary, the Organizer has the right to cancel all contracts related to the registered event without giving reasons. If the organizer can offer the exhibitors a substitute date for this event in the same city or vicinity of the venue within the next months, the contract (exhibitor's registration) remains valid in full. Invoices already paid will be automatically credited to the exhibitor for the new date. The exhibitor is not entitled to any compensation or right of withdrawal. Should it be impossible for the exhibitor to take up the alternative date for justified reasons, it is the sole responsibility of the organizer to assess this reason, whether this will result in the contract being cancelled without cancellation costs and the invoices paid by the exhibitor up to this point being credited to the exhibitor's account. invoice for this event will be refunded to the exhibitor, or the registration and thus also invoices already paid will be postponed to the following year. The exhibitor is not entitled to any compensation. If no alternative date can be found, the exhibitor will be reimbursed for all invoices for this event that have already been charged to the exhibitor by the organizer and paid by the exhibitor. The Exhibitor shall not be entitled to any further compensation. 8.3 In case of force majeure (see 8.1) from 7 days before the event, as well as during the event, the organizer is entitled to cancel the event during the set-up, as well as during the event, to interrupt the event or to close it completely until the end of the event. This does not entitle exhibitors to make any claims whatsoever. It is generally up to the

organizer and is not obligatory for the organizer in any way vis-à-vis the exhibitors whether the exhibitors will be refunded a share. In this context, should there be a refund, only the share over the remaining duration of the event will be taken into account for evaluation. The evaluation of a possible refund will be made exclusively by the organizer. In this connection of the calculation of the refund the intention of the organizer of an application of the national organizer protection screen, where 90% of the event damage should be taken over by the state, flows with. The Exhibitor is generally not entitled to any compensation. 8.4 In the event of force majeure (see 8.1), the event contents described in the exhibitor information, e.g. advertising steps, supporting program, focal points, etc., may be changed by the organizer without prior notice due to current circumstances. The exhibitor shall not be entitled to any compensation. 8.5 In the event of force majeure (see 8.1), the organizer has the right to adjust the binding terms and conditions accordingly at any time. Exhibitor's right: In the event of a change in the binding terms and conditions, the Exhibitor has the right to withdraw from the contract within 30 days of written notification of the new terms and conditions, without further justification and without cancellation fees. The exhibitor is generally not entitled to any compensation. 9. Admission & allocation: The organizer decides on the acceptability of the applicant. The organizer is entitled to refuse an application anytime without justification. Applications may be refused by the organiser if the exhibitor's products do not fit into the profile of the fair, or if it is known that fees for other events are still outstanding or that any kind of insolvency hearing is pending against the applicant. The organizer has the exclusive right to allocate stands and to change stand locations at any time in the interest of the event. The organizer does not give exclusive rights to any exhibitor for his exhibited goods and services. 10. Pulling out customers of the visitor stream: Advertising activities outside the confines of the given exhibition space is prohibited. Customers may not be approached either at an adjacent stand or at the entrance, at the cash desks or in the free area around the fair, in the interest of all exhibitors. In case of non-compliance the organizer gives a unique reminder. If the exhibitor repeats his behaviour, the organizer has the right to block the whole booked exhibition space of the exhibitor for the duration of the show. The exhibitor has no right to refund any costs. 11. Exhibitor quality management: Exhibitors have to fit into the fair profile. In particular cases the organizer can grant an exception to this guideline. Product and/or services have to be legally accepted in Austria! The exhibitor undertakes to inform himself/herself, whether the goods he/she sells or the services he/she provides are allowed in Austrian law (product liability, pharmaceutical law, etc.) and that all customs regulations & formalities will be complied. By signing the application form, the exhibitor guarantees its legal and professional expertise for its offered services and products in conformity with Austrian laws. 12. Entry in the exhibitor index & data protection: The Entry in the exhibitor index is not an obligatory task of the organizer. The organizer does not undertake the liability for: misprints, typographical errors, syntactic errors, misclassification or missing entry's, etc. Also the organizer is obliged to summarize concepts, contents, texts and multiple choices of categories. Furthermore it is not possible to reduce any invoices because of misprints. typographical errors, syntactic errors, misclassification or missing entry's, etc. By submitting this application, the exhibitor grants the consent to the voluntary publication of the specified company data, which are specified under the exhibitor data section for the entry in the exhibitor index (online & print), as well as the specified company data, with the additional data on the products and services offered in event interest to pass on to third parties eq online exhibitor index, tasting catalogue (printed exhibitor index), hall plans (print & online), list of exhibitors in print & online media. The data will remain accessible to the public for up to three years, even after the event in the online exhibitor index and in the online hallplan. The printed media will be passed on to third parties. The data is therefore freely accessible to the public for a limited period of time (further information can be found in the privacy policy). 13. Sale & tasting of products: Free tastings are generally intended. Sale and tasting is generally permitted. Only registered products can be exhibited and sold. Products which have been nominated for the exhibiter index/ catalogue/ brochure are those which are regarded as part of the program. Bankruptcy sales or similar sales will not be permitted out of consideration for the other exhibitors. 14. Sale of food and beverages: The Austrian hygiene regulations and formalities have to be complied. The exhibitor is obliged to inform himself/ herself about the legal hygiene regulations and formalities. The permission of the sale of food and beverages for consume on location (catering) is depending on the fairgrounds (location). Based on exclusive rights for local catering company's it is not allowed to sell food and beverages at every fair. Please inquire in written form for the current fair, if the sale of food and beverages to consume on location is permitted. The sale of food and beverages to take home is generally permitted. 15. Times for stand setup & dismantling: The by the organizer announced times for stand construction and dismantling must be observed. Should there be a special arrangement, so exhibitor and goods are allowed stay in the hall/ location longer, the occurring costs will be charged to the exhibitor including a handling fee by the organizer. 16. Set-up /Construction: Exhibitors have to complete their stand construction and stand decoration 1 hour before the fair starts. If the rented surface is still vacant up to 2 hours before the fair starts and the organizer is not informed about a later installation, the organizer reserves the right to dispose of the surface without prior notice. In the case that the organizer has to decorate or fill the rented surface with stand construction materials, the organizer has the right to charge the additional costs to the exhibitor. In this case the exhibitor has no right of refund for already paid accounts related to the surface. Installation of the stand has to be completed by the exhibitor one hour before the fair starts. 17. Dismantling: The exhibitor has no right to start the dismantling before the official end of the fair. This also applies to clearing away decoration, advertising materials and exhibition pieces. Otherwise a fine of € 500,- has to be expected. 18. Stand construction: The official stand height for the exhibition space is 2,5m. Partition walls are obligatory required for reasons of visual appearance. Roll-Ups, Pop-Ups, etc. are not classified as partition walls. Every exhibitor agrees to arrange his stand very appealing. Stand constructions which exceed 2,5m have to be neutral white on the backside to the neighbor booth and visually appealing. Advertising on the backside of the booth is not permitted. Damages because of disregarding the regulations will be charged to the exhibitor by the organizer. According to the owner of the buildings exhibitors are not permitted to fix nails or screws into the walls or to damage the walls, wood or similar materials. Requirements specified by the organizers and other enterprises regarding the installation of the stall must



be observed by all exhibitors. Electricity and water have to be ordered through the organizers who permit concessionary companies. The exhibitor has to comply with the legal fire regulations and the public authorities for events. Special permits are only possible in individual cases. The organizer has to requests the responsible authority in time (about 8 weeks before the fair). The exhibitor has to contact the organizer early enough. A positive authorization is always depending on the decision of the responsible authority. Driving within the fairground is limited, special transport and heavy goods vehicles above 3.5 tonnes have to be registered by the organizer on application. Driving inside the halls is only allowed just with special permit by the organizer. Driving inside with vehicles is allowed only for vehicles, which are exhibition pieces during the show. Special permits are possible on request by the organizer. The driver has to inform the organizer before he will drive into the hall, in order to switch off fire detectors. Disregarding these regulations may cause activation of fire detection. In this case all arising expenses of the fire department will be charged to the exhibitor. From the exhibitor brought in stand constructions and equipment have to comply the general security and fire regulations in Austria (for example: stability of the stands, safety of suspended elements, textile materials and decorative elements must have "B1+O1+Tr1" quality, etc.). Corridors and common areas must be kept absolutely free, stand construction parts are not allowed to reach into the aisles and no exhibits have to be set up in the hallways. In addition it is obligatory to make an officially verified fire extinguisher, fuse boxes, power switches or gas/ water shut-off valves available. The use of open fire, candles, welding equipment and spark producing equipment is strictly prohibited in the halls. 19. Liability and compensation for damages: The organizer accepts no liability whatsoever for loss or damage to exhibition goods or stand equipment brought or left behind by the exhibitor. The organizer is not obliged to enter into any insurance agreements of any kind. No insurance is included in the stand rent for the stand itself, for any items brought into the stand or any other associated pieces of equipment. 20. Advertisement of the exhibitor: In case the exhibitor intends to advertise his products beyond his stall but within the exhibition area, it is necessary to obtain a written permission from the organizer (which can be charged). Every exhibitor promises not to impair the presentation work of adjacent exhibitors and the organizers. 21. Filming and photography: The organizer retains the right to take photographs and make films on the exhibition premises and to use such photographs and films for its own or for general publication. In this context, the exhibitor waives any related objections based on copyright. The exhibitor does not retain the right to make, or have made, any films, photographs, drawings or other depictions of exhibition stands and goods exhibited, other than his or her own. In this context, the exhibitor waives all objections arising from industrial property rights, in particular copyright and the law against unfair competition (UWG). All exploitation rights are incumbent on the organizer without restriction. 22. Cleaning, parking lots and surveillance: The stands will not be cleaned by the organizer, but the organizer is responsible for cleaning the aisles and walkways between the stands. The disposal of construction or dismantling waste, and remaining installation material of the show will be charged at the current rates (cleaning and waste disposal) of the respective fair. When the car parks for exhibitors are not combined with the visitors' car parks, they have been laid out separately. Surveillance of exhibition-area will be arranged according to the judgements of the organizer. 23. Special events and presentations: Special events, presentations in picture and sound, etc. on the exhibition area are subject to the organizer's written consent. Special events or presentations that have been authorized are to be carried out in such a way that no molestation is caused by noise, dust, fumes, etc. or that any other part of the exhibition is not impaired. Noise exceeding 40 dBA measured on the periphery of the exhibition area is forbidden. Should the exhibitor fail to comply with this regulation, the organizer is entitled to close down the exhibition area. Registrations with the AKM must be carried out by the exhibiting company itself. 24. The rental fee for exhibitors with wine distillates/ spirits, beverages includes a free washing service for rental wineglasses in a basket with 16 pcs or glasses from the exhibitor in a basket of max. 40 x 40 x 24 cm., mineral

water and bread as long as stock lasts and for deposit. 25. Additional conditions for exhibitors with gourmet products: Strong smelling cheeses and other products like salami etc. are generally not permitted in the large exhibition hall. Exhibitors who display strong smelling products may only be sited in the foyer between Forum 1 + 2. If, in spite of this, an exhibitor is in the hall with strong smelling products (assessment is made by the organizers), he or she will be re-positioned in the foyer as he had been allocated a place on the assessment of non-smelling products. This will be executed either during the fair or even before the fair! The exhibitor is obliged to accept the newly allocated site. If there is no space left in the foyer, it may not be possible to allocate him at any other site in the exhibition area. In such a case, he will be reimbursed with 70% of the stall charges. 26. Exhibitor ID's: Exhibition passes are not transferable and are solely to be used by the exhibitor's staff! Up to 6sgm the exhibitor gets max. 2 exhibitor ID's free of charge. Up to 12sqm the exhibitor gets max. 4 exhibitor ID's free of charge Every additional exhibitor ID: € 40,-. Contravening this regulation will entitle the organizer to the full entrance fee, in cash, per each exhibition pass. 27. House rules: The house rules of the venue must be obeyed 28. General regulations: Spoken agreements shall not be considered valid. Amendments, additions and deletions as well as verbal agreements to this agreement shall not be valid unless in written form. The invalidity of any individual fair conditions shall not affect the validity of the remaining provisions. These terms and conditions are also valid for all the other concluded agreements in this context between the exhibitor and the organizer. 29. Jurisdiction & place of performance: Austrian law shall apply. Legal venue is Mondsee, Austria

PRIVACY POLICY

Personal data collected from or transmitted by the exhibitor may be used for the fulfillment of the business purposes of CMW Peter Lindpointner GmbH & Co. KG within the framework of the statutory data protection regulations. 2. The exhibitor agrees to the listing in the exhibitor index of the fair (online + print) and to publish the data in interest of the event, e.g. in the online exhibitor index, fair guide (printed exhibitor index), hallplans (print & online), list of exhibitors in print & online media too. The data will remain accessible to the public for up to three years, even after the event in the online exhibitor index and in the online hallplan. The printed media will be passed on to third parties. The data are thus freely accessible to the public for a unlimited period of time. This consent can be revoked at any time in writing by email to office@cmw.at. 3. The fairs CMW Peter Lindpointner GmbH & Co. KG and its affiliated companies, as well as their foreign agencies are also authorized to use this personal data to contact you by letter, e-mail, telephone or fax. An overview of these companies and foreign representations is available on the website www.cmw.at under the heading "Representatives, Memberships & Partners". This consent can be revoked at any time in writing by e-mail to office@cmw.at. 4. The exhibitor must ensure the data protection requirements of the above uses by appropriate measures (for example, consent of his employees). The exhibitor shall be liable to CMW Peter Lindpointner GmbH & Co. KG for damages and expenses resulting from the breach of this obligation and shall release the trade fairs CMW Peter Lindpointner GmbH & Co KG on the first request of corresponding claims of third parties. This consent can be revoked at any time in writing by e-mail to office@cmw.at. 5. The exhibitor accepts that all data of the exhibitor, which will be announced at the time of booking, as well as all related agreements and orders will be passed on to the tax office or the tax consultant of the organizer. The exhibitor accepts that all information provided by the exhibitor at the time of booking, as well as all related agreements and orders, all correspondence relating to the booking and its circumstances, if necessary, to suppliers, public authorities, tax authorities, courts, legal representatives and legal protection will be passed on. This consent can be revoked at any time in writing by e-mail to office@cmw.at Stand September 2022

