

Internal notation of the fair management:

HP

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Exhibitor data

for the entry to the exhibitor index (online & print)

Billing address

(only if different from the exhibitor data on the left)

Company Name:

Company Name:

Street:

Street:

Post Code, City:

Post Code, City:

Country:

UID-No. (VAT):

Tel:

Invoice via e-mail to:

Fax:

Consultant (responsible for the exhibition arrangements):

Company e-mail:

Name:

Internet:

Mobile:

Direct Dial:

Listing in the exhibitor index (A – Z):

e-mail:

Exhibitor's ID:

Up to 6sqm 2 pcs; up to 12sqm 4 pcs, free of charge. For every 10 sqm more, 2 more ID's. We order _____ **pieces of exhibitor's identity cards!** (Not conferrable – for exhibition stand staff only). Every extra identity card à € 40,00

☒ **Registration fee (obligatory)** € 65,00

☒ **Entry to the exhibitor index (obligatory)** € 50,00

Standard entry to the printed index as well to the online index with links to e-mail and website of the exhibitor.

☐ **Co-exhibitor fee: per co-exhibitor** € 115,00

We are co-exhibitor with the following company:

For each co-exhibitor registration fee (€ 65) + entry to the exhibitor index (€ 50) will be charged. Please fill in an extra application for each co-exhibitor. Thanks!

Placement Suggestion:

Hall: Messeforum Stand No.: _____
(only with retention or with previous telephone inquiry)

Province/ state: _____

☐ Gourmet products ☐ Others

Please state your products for the exhibitor's index. (If space is insufficient, please fill in an extra sheet) Max. 460 figures incl. space characters! No listing or upper case.

Desired exhibition space incl. partition walls.

Rates just for direct marketers "regional producers".
Generally excepted are exhibitors with wine and spirits.

Surface
in sqm

☐ **Row stand – 1 side open** € 81,-/sqm
from 6 sqm desired exhibition space

☐ **Flat rate for corner stand at the end of a row:**
will be charged once. à € 99,-

☐ **End stand – 3 sides open** € 93,-/sqm
from 18 sqm desired exhibition space

☐ **Island stand – 4 sides open** € 97,-/sqm
from 36 sqm desired exhibition space

☐ **Desk presentation: 4sqm** € 409,-
desk (1x0,5m)
space excl. partition walls. There are no walls between the desks.

Complete stand solution

Rates just for direct marketers "regional producers".
Generally excepted are exhibitors with wine and spirits.

Complete stand incl. 1 refrigerator, 2 shelves, fascia's, 1 info desk, spotlight-set, carpet, **1 power connection incl. consumption ½ KW**, 1 table & 3 chairs or 1 high table & 2 bar stools

desired carpet: ☐ grey ☐ green ☐ red ☐ blue ☐ bordeaux

desired rental furniture: ☐ 1 table & 3 chairs OR

☐ 1 high table & 2 bar stools

☐ **6 sqm space incl. complete stand solution** à € 945,-

☐ as corner stand once in addition à € 99,-

☐ **9 sqm space incl. complete stand solution** à € 1259,-

☐ as corner stand once in addition à € 99,-

☐ **12 sqm space incl. complete stand solution** à € 1592,-

☐ as corner stand once in addition à € 99,-

Power: ☐ No ☐ Yes ☐ single connection fee incl. consumption up to ½KW connected load € 68,00
☐ single connection fee incl. consumption up to 1KW connected load € 86,00
☐ single connection fee incl. consumption up to 2KW connected load € 120,00
☐ We require more than 3 KW connected load: _____ KW on request!

If nothing is suggested, YES with ½ KW always is assumed. Power connection loads, which are not announced until 14 days before the fair, automatically will be calculated with ½ KW

All prices are quoted excl. of 20% VAT and 1% contract fee. By submitting this application, the exhibitor accepts all conditions of contract (see appendix or overleaf).

City

Date

Company stamp / signature

TERMS AND CONDITIONS FOR EXHIBITORS:

1. Application: By submitting the application incl. signature the exhibitor undertakes to accept these terms and conditions. The present application shall become binding on the exhibitor to participate in the trade show. Applications under reserve, deletions, additions and changes by the exhibitor are invalid! The terms and conditions also apply to additional services and orders, e.g. Advertisements, commercials in the catalog/magazine, construction and dismantling of the stand, rental of stand construction materials, power connection, water and other utilities. Deadline for registration: 1 Month before the fair opens.

2. Rental conditions for stands differ with each fair. Each started ½ sqm will be charged as 1 sqm. Prices are quoted on the front of this application form. The price per sqm for outdoor presentations is 50% of the indoor price. For two-storey stands additional 50 % of the comprehensive tariff will be charged. An obligatory registration fee (see front) will be charged per exhibitor. For each co-exhibitor on the booked exhibition space the co-exhibitor fee is obligatory! As a co-exhibitor apply all companies which are not involved in percentage terms of the exhibiting company.

3. Taxes, fees and charges: All fees, charges and taxes, in particular VAT, tax and advertising charges, shall be borne by the exhibitor. All prices are net prices.

4. Terms and conditions of payment: 6 weeks before the fair starts. Invoices from this date on have to be paid promptly. Late payment will be charged with a default interest of 12%. Condition precedent for handing over the stand to the exhibitor is timely payment. For short-term applications the exhibitor has to provide a proof of the executing bank, which is titled with "transfer done" or "paid". The exhibitor is not authorized to postpone an account, refuse payment or balance an account because of any counter claims. If it is known that supplementary debits (power, advertisement, cashed voucher,...) for past events are still outstanding or any other bad payment behaviour the organizer is authorized, to levy a charge of € 1000,- net additional with the stand account at least 6 weeks before the start date of the show. Final accounts will be balanced with the charge, still open accounts will be charged and any differences will be refunded.

5. Lien: In case of open accounts against the exhibitor, the organizer has the legal and contractual lien on any of the exhibited goods, the stall and equipment of the exhibitor. It is not necessary to initiate a court procedure in order to exercise the lien. The organizers are authorized to execute the lien without prior notice and to sell the goods as customary in trade. Revenues are accumulated against the open account.

6. Cancellation: If the exhibitor cancels his application, the following cancellation charges shall apply: 50% up to 10 weeks before the starts, from the date of the application. 100% from 10 weeks before the start date of the event. The exhibitor acknowledges that the cancellation fee is due even though the organizer can sell the exhibition space to a third party. The cancellation fee is due according to the cancellation invoice.

7. Realisation of the event: The organizer reserves the right for realisation up to 6 weeks before the fair starts. If the event is cancelled by the organizer, accounts already paid to the organizer will be refunded. In the case of any disaster beyond the organizers' control shortly before or during the event, the organizers have the right to cancel or interrupt the proceedings. For reasons of a serious nature the organizer reserves the right to cancel the event, to shorten the event period, or if due to official regulations, respectively, for other compelling circumstances, to transfer or limit the area provided. For the previously mentioned reasons the exhibitor cannot submit claim for compensation against the organizer. After an appropriate assessment of the situation, any reimbursements will be made either in part, in total, or not at all. The in the exhibitor information described "fair contents" e.g. advertisement, agenda, programme, etc. can be changed individually by the organizer because of current factors.

8. Admission & allocation: The organizer decides on the acceptability of the applicant. The organizer is entitled to refuse an application anytime without justification. Applications may be refused by the organizer if the exhibitors' products do not fit into the profile of the fair, or if it is known that fees for other events are still outstanding or that any kind of insolvency hearing is pending against the applicant. The organizer has the exclusive right to allocate stands and to change stand locations at any time in the interest of the event. The organizer does not give exclusive rights to any exhibitor for his exhibited goods and services.

9. Pulling out customers of the visitor stream: Advertising activities outside the confines of the given exhibition space is prohibited. Customers may not be approached either at an adjacent stand or at the entrance, at the cash desks or in the free area around the fair, in the interest of all exhibitors. In case of non-compliance the organizer gives a unique reminder. If the exhibitor repeats his behaviour, the organizer has the right to block the whole booked exhibition space of the exhibitor for the duration of the show. The exhibitor has no right to refund any costs.

10. Exhibitor quality management: Exhibitors have to fit into the fair profile. In particular cases the organizer can grant an exception to this guideline. Product and/or services have to be legally accepted in Austria! The exhibitor undertakes to inform himself/herself, whether the goods he/she sells or the services he/she provides are allowed in Austrian law (product liability, pharmaceutical law, etc.) and that all customs regulations & formalities will be complied. By signing the application form, the exhibitor guarantees its legal and professional expertise for its offered services and products in conformity with Austrian laws.

11. Entry in the exhibitor index & data protection: The Entry in the exhibitor index is not an obligatory task of the organizer. The organizer does not undertake the liability for: misprints, typographical errors, syntactic errors, misclassification or missing entry's, etc. Furthermore it is not possible to reduce any invoices because of misprints, typographical errors, syntactic errors, misclassification or missing entry's, etc. The exhibitors agree for the organizers to process the stated data regarding company and personal data and to pass them on to third parties where if in the interest of the event (e.g. exhibitor catalogue: obtainable by each visitor, online exhibitor index).

12. Sale of products: is generally permitted. Only registered products can be exhibited and sold. Products which have been nominated for the exhibitor index/ catalogue/ brochure are those which are regarded as part of the program. Bankruptcy sales or similar sales will not be permitted out of consideration for the other exhibitors.

13. Sale of food and beverages: The Austrian hygiene regulations and formalities have to be complied. The exhibitor is obliged to inform himself/ herself about the legal hygiene regulations and formalities. The permission of the sale of food and beverages for consume on location (catering) is depending on the fairgrounds (location). Based on exclusive rights for local catering company's it is not allowed to sell food and beverages at every fair. Please inquire in written form for the current fair, if the sale of food and beverages to consume on location is permitted. The sale of food and beverages to take home is generally permitted.

14. Times for stand construction & dismantling: The by the organizer announced times for stand construction and dismantling must be observed. Should there be a special arrangement, so exhibitor and goods are allowed stay in the hall/ location longer, the occurring costs will be charged to the exhibitor including a handling fee by the organizer.

15. Construction: Exhibitors have to complete their stand construction and stand decoration 1 hour before the fair starts. If the rented surface is still vacant up to 2 hours before the fair starts and the organizer is not informed about a later installation, the organizer reserves the right to dispose of the surface without prior notice. In the case that the organizer has to decorate or fill the rented surface with stand construction materials, the organizer has the right to charge the additional costs to the exhibitor. In this case the exhibitor has no right of refund for already paid accounts related to the surface. Installation of the stand has to be completed by the exhibitor one hour before the fair starts.

16. Dismantling: The exhibitor has no right to start the dismantling before the official end of the fair. This also applies to clearing away decoration, advertising materials and exhibition pieces. Otherwise a fine of € 500,- has to be expected.

17. Stand construction: The official stand height for the exhibition space is 2,5m. Partition walls are obligatory required for reasons of visual appearance. Roll-Ups, Pop-Ups, etc. are not classified as partition walls. Every exhibitor agrees to arrange his stand very appealing. Stand constructions which exceed 2,5m have to be neutral white on the backside to the neighbor booth and visually appealing. Advertising on the backside of the booth is not permitted. Damages because of disregarding the regulations will be charged to the exhibitor by the organizer. According to the owner of the buildings exhibitors are not permitted to fix nails or screws into the walls or to damage the walls, wood or similar materials. Requirements specified by the organizers and other enterprises regarding the installation of the stall must be observed by all exhibitors. Electricity and water have to be ordered through the organizers who permit concessionary companies. The exhibitor has to comply with the legal fire regulations and the public authorities for events. Special permits are only possible in individual cases. The organizer has to request the responsible authority in time (about 8 weeks before the fair). The exhibitor has to contact the organizer early enough. A positive authorization is always depending on the decision of the responsible authority. Driving within the fairground is limited, special transport and heavy goods vehicles above 3.5 tonnes have to be registered by the organizer on application. Driving inside the halls is only allowed just with special permit by the organizer. Driving inside with vehicles is allowed only for vehicles, which are exhibition pieces during the show. Special permits are possible on request by the organizer. The driver has to inform the organizer before he will drive into the hall, in order to switch off fire detectors. Disregarding these regulations may cause activation of fire detection. In this case all arising expenses of the fire department will be charged to the exhibitor. From the exhibitor brought in stand constructions and equipment have to comply the general security and fire regulations in Austria (for example: stability of the stands, safety of suspended elements, textile materials and decorative elements must have "B1+Q1+Tr1" quality, etc.). Corridors and common areas must be kept absolutely free, stand construction parts are not allowed to reach into the aisles and no exhibits have to be set up in the hallways. In addition it is obligatory to make an officially verified fire extinguisher, fuse boxes, power switches or gas/ water shut-off valves available. The use of open fire, candles, welding equipment and spark producing equipment is strictly prohibited in the halls.

18. Liability and compensation for damages: The organizer accepts no liability whatsoever for loss or damage to exhibition goods or stand equipment brought or left behind by the exhibitor. The organizer is not obliged to enter into any insurance agreements of any kind. No insurance is included in the stand rent for the stand itself, for any items brought into the stand or any other associated pieces of equipment.

19. Advertisement of the exhibitor: In case the exhibitor intends to advertise his products beyond his stall but within the exhibition area, it is necessary to obtain a written permission from the organizer (which can be charged). Every exhibitor promises not to impair the presentation work of adjacent exhibitors and the organizers.

20. Filming and photography: The organizer retains the right to take photographs and make films on the exhibition premises and to use such photographs and films for its own or for general publication. In this context, the exhibitor waives any related objections based on copyright. The exhibitor does not retain the right to make, or have made, any films, photographs, drawings or other depictions of exhibition stands and goods exhibited, other than his or her own.

21. Cleaning, parking lots and surveillance: The stands will not be cleaned by the organizer, but the organizer is responsible for cleaning the aisles and walkways between the stands. The disposal of construction or dismantling waste, and remaining installation material of the show will be charged at the current rates (cleaning and waste disposal) of the respective fair. When the car parks for exhibitors are not combined with the visitors' car parks, they have been laid out separately. Surveillance of exhibition-area will be arranged according to the judgements of the organizer.

22. Special events and presentations: Special events, presentations in picture and sound, etc. on the exhibition area are subject to the organizer's written consent. Special events or presentations that have been authorized are to be carried out in such a way that no molestation is caused by noise, dust, fumes, etc. or that any other part of the exhibition is not impaired. Noise exceeding 40 dBA measured on the periphery of the exhibition area is forbidden. Should the exhibitor fail to comply with this regulation, the organizer is entitled to close down the exhibition area. Registrations with the AKM must be carried out by the exhibiting company itself.

23. The rental fee for exhibitors with wine distillates/ spirits, beverages includes a free washing service for rental wineglasses in a basket with 16 pcs or glasses from the exhibitor in a basket of max. 40 x 40 x 24 cm., mineral water and bread as long as stock lasts and for deposit.

24. Additional conditions for exhibitors with gourmet products: Strong smelling cheeses and other products like salami etc. are generally not permitted in the large exhibition hall. Exhibitors who display strong smelling products may only be sited in the foyer between Forum 1 + 2. If, in spite of this, an exhibitor is in the hall with strong smelling products (assessment is made by the organizers), he or she will be re-positioned in the foyer as he had been allocated a place on the assessment of non-smelling products. This will be executed either during the fair or even before the fair! The exhibitor is obliged to accept the newly allocated site. If there is no space left in the foyer, it may not be possible to allocate him at any other site in the exhibition area. In such a case, he will be reimbursed with 70% of the stall charges.

25. Exhibitor ID 's: Exhibition passes are not transferable and are solely to be used by the exhibitor's staff! Up to 6sqm the exhibitor gets max. 2 exhibitor ID 's free of charge. Up to 12sqm the exhibitor gets max. 4 exhibitor ID 's free of charge Every additional exhibitor ID: € 40,-. Contravening this regulation will entitle the organizer to the full entrance fee, in cash, per each exhibition pass.

25. House rules: The house rules of the venue must be obeyed.

26. General regulations: Spoken agreements shall not be considered valid. Amendments, additions and deletions as well as verbal agreements to this agreement shall not be valid unless in written form. The invalidity of any individual fair conditions shall not affect the validity of the remaining provisions. These terms and conditions are also valid for all the other concluded agreements in this context between the exhibitor and the organizer.

27. Jurisdiction & place of performance: Austrian law shall apply. Legal venue is Mondsee, Austria May 2015

Weinmesse Innsbruck

Genuss & Gourmet 2016

Messe Innsbruck | Messeforum

26. – 28. February 2016

► ADVERTISING possibilities

Fax: +43 (0)6232 6563 - 65




or to: Messen CMW – Peter Lindpointner GmbH
 Ahornweg 22, A-5311 Innerschwand/Mondsee, Tel.: +43 (0) 6232 6563

Internal notation of the fair management:

EG:

Please send printing data 4 weeks before the fair starts to: office@cmw.at

Exhibitor data		Logistics: (only if already known)	
Company Name:		Hall:	
Street:		Stand:	
Post Code, City:		Consultant (responsible for the exhibition arrangements):	
Country:		Name:	
Tel:		Mobile:	Direct-Dial:
Company e-mail:		e-mail:	
<input type="checkbox"/> PROMOTIONAL FLYER: Free flyer with short information about the fair and a discount on the admission fee for dispatch to your costumers. <i>Format: 9,9cm x 21cm</i> <i>weight per pcs: ca. 3g</i>		We order: _____ pcs.	
<input type="checkbox"/> FREE TICKETS for your costumers: These entitle your customers to free day entry. You will be charged for used free tickets after the fair. The customer needs to enter its name and address, for the reason you know who have used the free entry ticket. <i>Format: 9,9cm x 21cm</i> <i>weight per pcs: ca. 3g</i>		We order: _____ pcs.	
<input type="checkbox"/> Please send us COUPONCODES for free entry instead of printed free tickets! We want to invite our customers via e-mail!		_____ pcs.	
<input type="checkbox"/> DISCOUNTED TICKETS for your customers: These customers purchase their day ticket at the reduced rate of -50%. Only used discounted tickets will be charged to you after the fair. The customer needs to enter its name and address, for the reason you know who have used the free entry ticket. <i>Format: 9,9cm x 21cm</i> <i>weight per pcs: ca. 3g</i>		We order: _____ pcs.	
<input type="checkbox"/> Please send us COUPONCODES for free entry instead of printed discounted tickets! We want to invite our customers via e-mail!		_____ pcs.	
<input type="checkbox"/> ADVERTISING INSERT IN THE – 4C tasting booklet You have the opportunity to be present with an advertising insert in the Tasting Booklet. The booklet includes: exhibitor index, hall plan and is free for all visitors. As long as the stock lasts!			<input type="checkbox"/> ¼ page H 52 x B 148,5 mm (+ 4mm filler) € 149,-* <input type="checkbox"/> ½ page H 104,5 x B 148,5 mm (+ 4mm filler) € 290,-* <input type="checkbox"/> 1 page H 210 x B 148,5 mm (+ 4mm filler) € 595,-*
<input type="checkbox"/> YOUR LOGO INSERT - 4C in the printed tasting booklet (exhibitor index) + in detailed plan on the website 1 x entry in the exhibitor index, 1 x im detail plan and on www.weinmesse.at .			€ 45,-*
<input type="checkbox"/> SUPPLEMENT TO THE TICKET: Visitors to the fair will receive information about your company at the entrance. The information (Max. A6 or 9,9cm x 21cm) will be produced and provided by the organizer. This supplement is limited.		€ 190,-*	
<input type="checkbox"/> ADVERTISEMENT ON THE BACK OF THE TICKET: This area will be assigned one time. Dimension max. 50mm hoch x 80mm		€ 190,-*	
<input type="checkbox"/> DISTRIBUTION OF ADVERTISING MATERIAL (e.g. flyer, vouchers, bags): Distribute flyers and/or samples in the fair hall (except from open- air ground, cash desks & parking lots) by your own employees. (prices excl. of personnel costs, excl. advertising material – for max. 3 people).		€ 100,-*	

All prices are quoted excl. of 20% VAT and advertising tax 5% (*). Prices are valid from the date of delivery of printing data. By submitting this application, the exhibitor accepts all terms and conditions for exhibitors (see application). All products are available as long as stock/space last. Advertising brochures, postcards and free tickets for costumers will be sent to you in time. Orders may be refused by the organizer.

City

Date

Company stamp / signature

Attention: in the last 2 weeks before the fair we will
settle an extra charge of 25%!


Internal notation of the fair management:

EG:

Exhibitor data**Logistics:**

(only if already known)

Company Name:	Hall:
Street:	Stand:
Post Code, City:	Consultant (responsible for the exhibition arrangements):
Country:	Name:
Tel:	Mobile: Direct-Dial:
Company e-mail:	e-mail:

No.	Product		No.	Product	
1		Desk white H 110/D 50/W 100 cm, lockable € 99,40 _____ pcs	2		Desk white H 110/D 50/W 100 cm, not lockable € 82,80 _____ pcs
3		Table 120 x 80 cm plate grey, frame chrom € 22,50 _____ pcs	4		Bar stool padded € 21,70 _____ pcs
5	Conference table 80 x 80 cm, frame chrome	€ 15,50 _____ pcs	6	High table diameter 60/H110 cm	€ 22,50 _____ pcs
7	Chair Padded black, frame chrome	€ 15,50 _____ pcs	8	Refrigerator	€ 63,90 _____ pcs
9	Shelf L100/D30cm, wall assembly	€ 17,60 ○ horizontal ○ obliquely _____ pcs	10	Spotlight set (3 spots) Per spot 100 Watt (all in all 300 Watt)	€ 43,50 _____ pcs
11	Wall white H 250/ W 100 cm, per 1 rm	€ 29,00 _____ pcs	12	Fascia white H 40 cm, per 1 rm	€ 17,60 _____ pcs
13	Alu frame H 10 cm, per 1 rm	€ 9,00 _____ pcs	14	Door lockable, complete, 250/100 cm	€ 81,80 _____ pcs
15	Curtain grey incl. fascia	€ 43,50 _____ pcs	16	Carpet B=200cm laid: ○ grey ○ blue ○ red ○ green ○ bordeaux	€ 12,60 _____ sqm

Furniture is available while stocks last. All prices are quoted excl. of 20% VAT and 1% contract fee. By submitting this application, the exhibitor accepts all conditions of contract (see appendix or overleaf).

City

Date

Company stamp / signature